



IOWA FARM BUREAU'S

ECONOMIC SUMMIT 2019

MANAGING THROUGH CHALLENGING TIMES.

DES MOINES MARRIOTT DOWNTOWN JUNE 28, 2019

BIO: Allan Grey

Allan Gray serves as executive director of the Center for Food and Agricultural Business and director of the MSMBAs in Food and Agribusiness Management program. He joined the agricultural economics faculty at Purdue University in August 1998. Allan is currently the Land O'Lakes Chair in Food and Agribusiness, using funding from this chair to help develop graduate students in agribusiness.

As executive center director, Allan develops executive and management education open-enrollment and custom programs for the food and agribusiness industry segments. As director of the MS-MBA program, he provides strategic direction and oversees the online dual-degree program offered in partnership by Purdue and Indiana universities.

He works with food and agribusiness managers in the center's professional development seminars and workshops, while also continuing to teach strategic agribusiness management in the undergraduate, master's and MS-MBA programs.

Allan's research interests are agribusiness management, strategic planning, decision making in uncertain environments, talent management and simulation. Allan is a key researcher on the Large Commercial Producer Survey, conducted every four years by the center, which explores the attitudes and buying behaviors of large commercial producers. In addition, Allan has researched the management implications of real-options thinking, the risks and returns to alternative vertical business relationships and the human capital constraints of agribusinesses.

He has won numerous awards, including the American Agricultural Economics Association's (AAEA) Distinguished Extension/Outreach Program Award, the Purdue University Dean's Team Award and the United States Distance Learning Association's Excellence in Distance Teaching Award. In 2012, he received the inaugural Early Career Leadership Award from the National Association of Agricultural Economics Administrators, a subsection of AAEA.

A native Texan, Allan and his wife, Stephanie, have two daughters and a son.