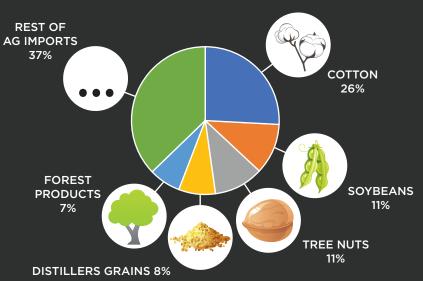


VISUALIZING AG TRADE U.S. - VIETNAM



WHAT DO VIETNAMESE PEOPLE BUY FROM THE U.S.

MAJOR U.S. IMPORTS TO VIETNAM



WHAT PART DOES IOWA PLAY

COMMODITY	2016 IOWA ALLOCATED SHARE OF PRODUCTION	2016 IOWA ALLOCATED SHARE OF EXPORTS
DAIRY PRODUCTS	2.37%	\$2.84 MILLION
BEEF & PROD.	4.88%	\$1.95 MILLION
TURKEY	6.16%	\$136,444
SOYBEANS & PROD.	13.28%	\$55.1 MILLION
CORN	18.09%	\$59.8 MILLION
PORK & PROD.	34.79%	\$1.7 MILLION



IOWAFARMBUREAU.COM

TOTAL U.S. EXPORTS TO **VIETNAM**



TOTAL IMPORTS FROM VIETNAM

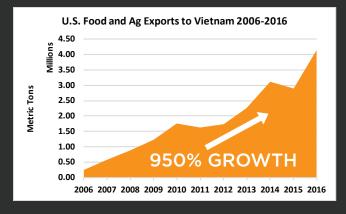


-\$0.646

With a growing middle class and a strengthening economy Vietnam is one of the most promising markets for U.S. agricultural goods. With the vietnamese ban on **U.S. DDGS recently** (September 2017) being lifted, opportunities to grow will expand, specifically to corn growing and processing states like Iowa.

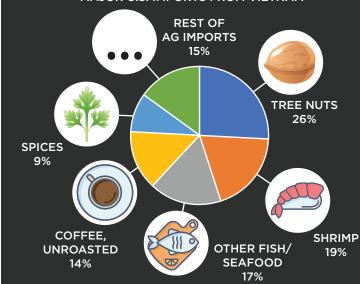


VIETNAM IS THE 11TH LARGEST DESTINATION FOR U.S. AGRICULTURAL GOODS.



WHAT DO AMERICAN PEOPLE **BUY FROM VIETNAM**

MAJOR U.S. IMPORTS FROM VIETNAM



SOURCE: U.S. DEPARTMENT OF AGRICULTURE. NATIONAL AGRICULTURAL STATISTICS SERVICE (NASS). 2016