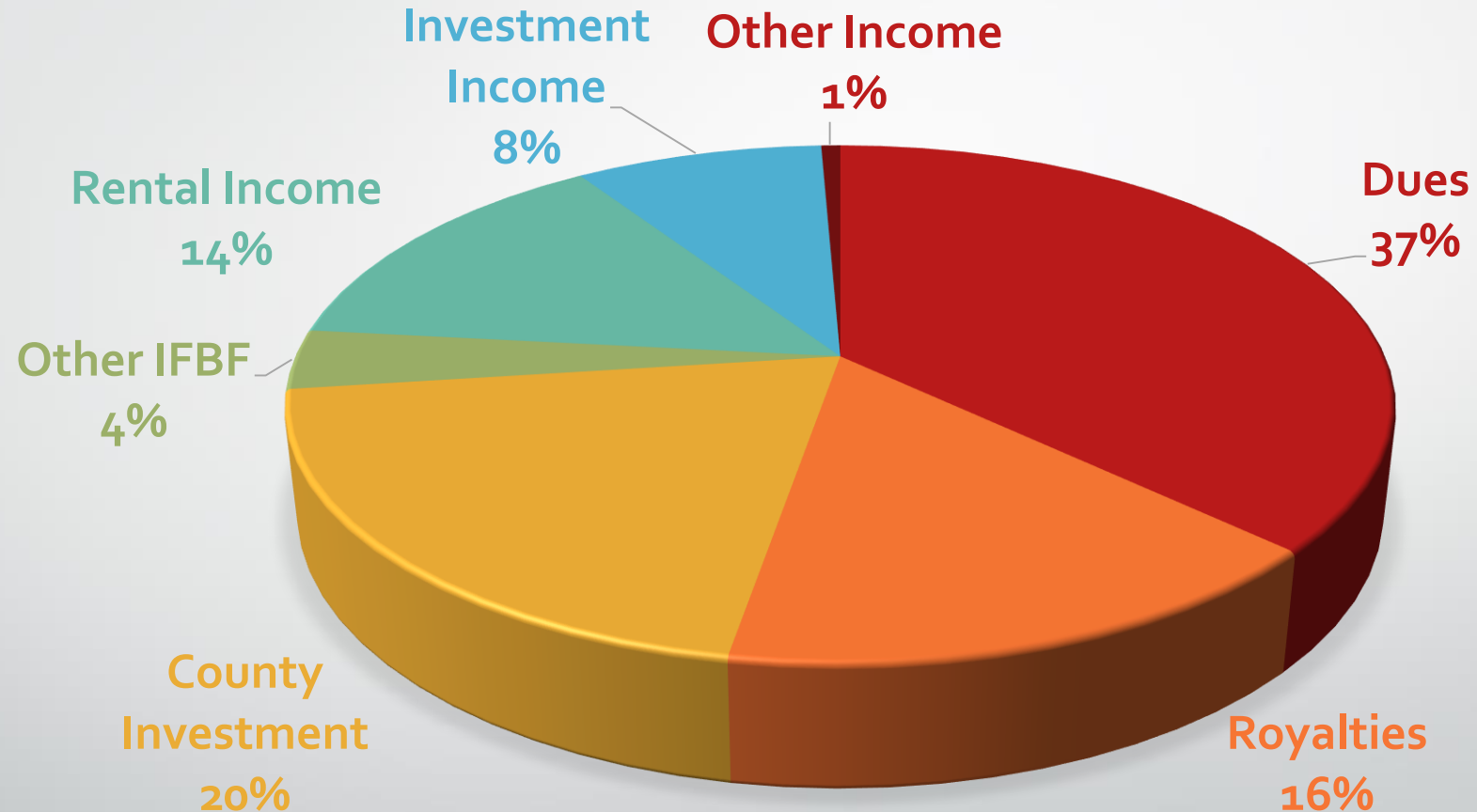


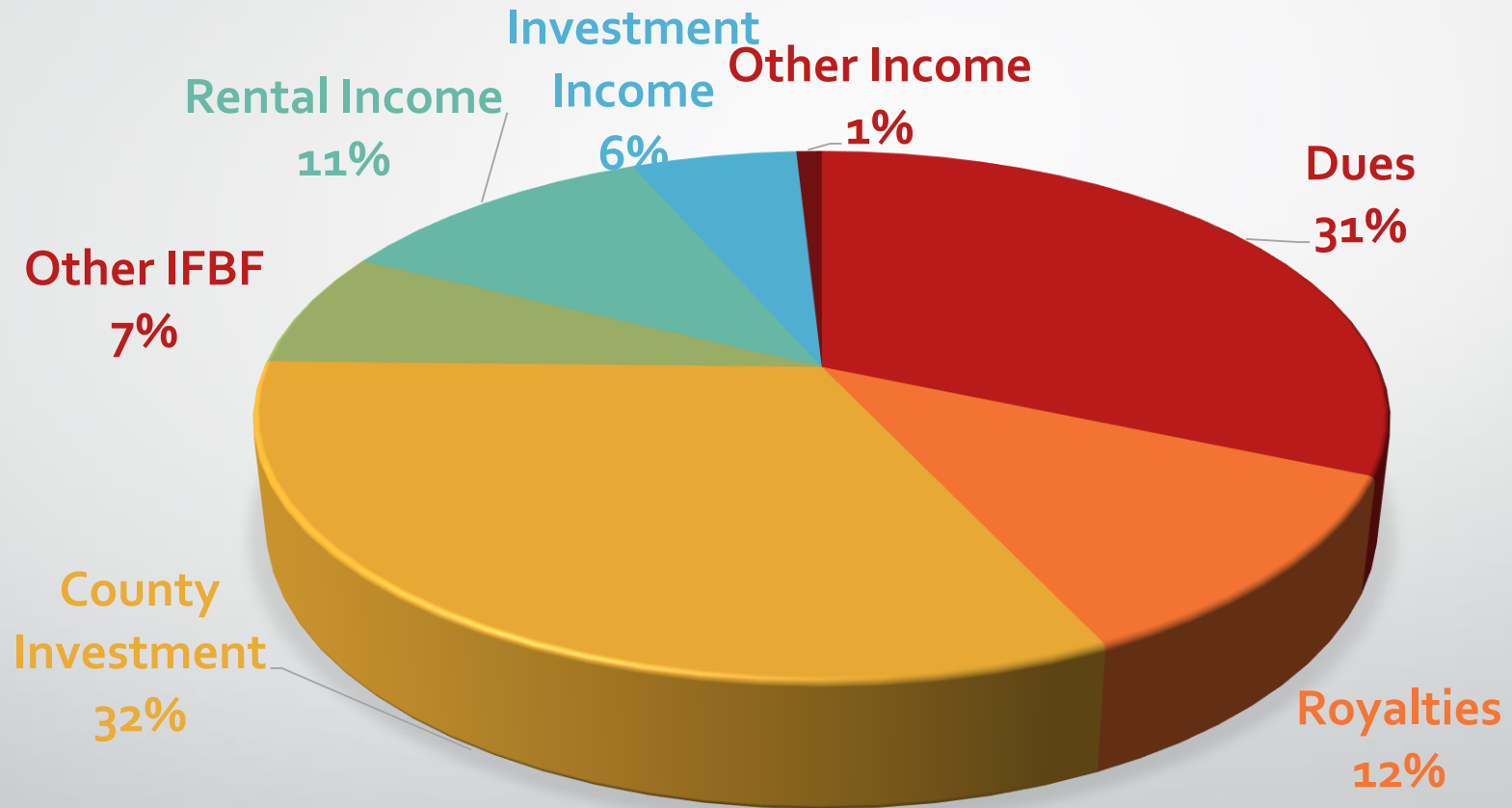
# Where does your money come from?



- Other IFBF consists of SHARE Funds, Membership Acquisition and Membership Incentive Trip
- Other Income consists of Gain(Loss) on Sale of Assets and Miscellaneous Income

# Where does your money come from?

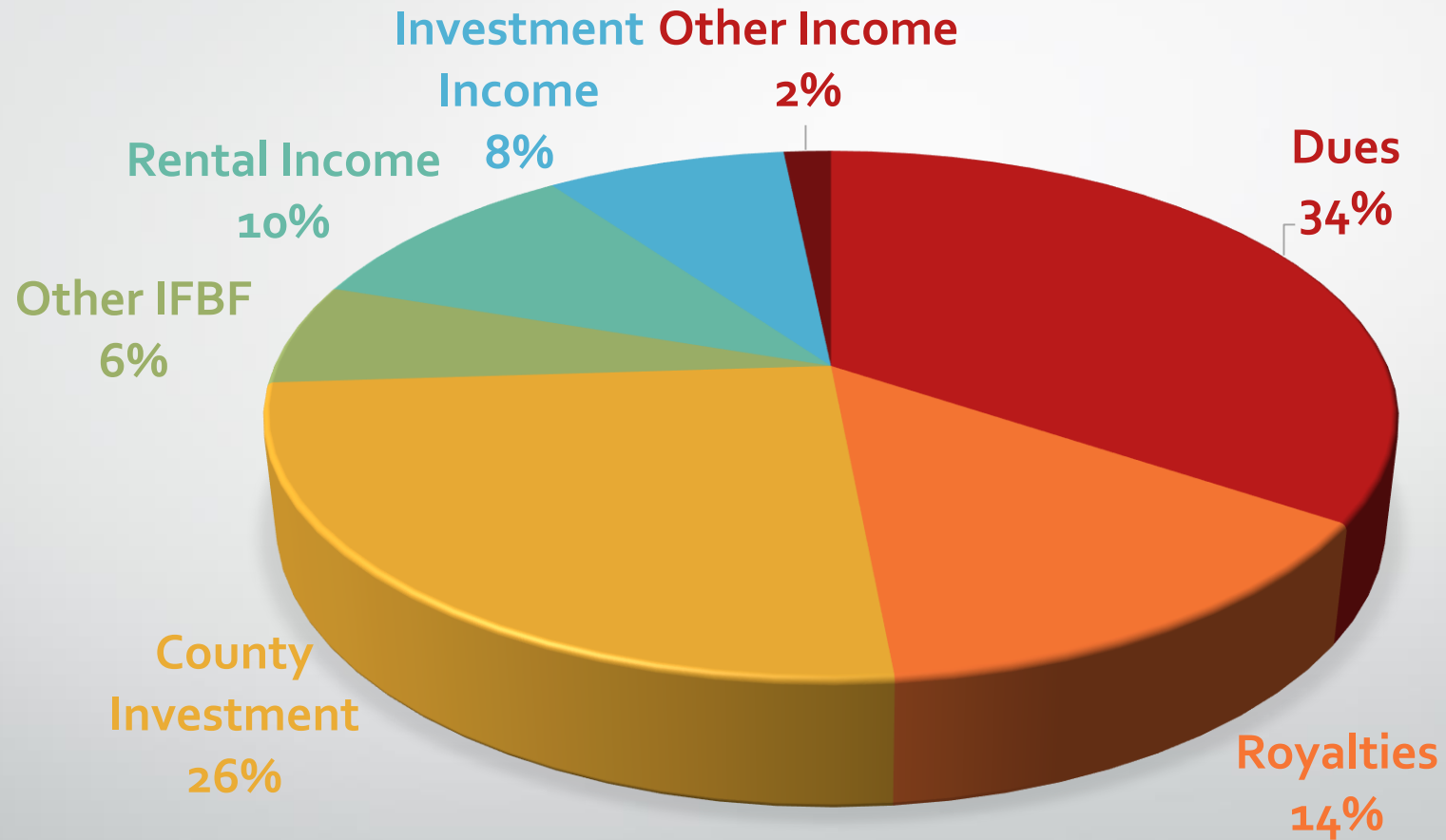
## Category 1: 1 – 787 members



- Other IFBF consists of SHARE Funds, Membership Acquisition and Membership Incentive Trip
- Other Income consists of Gain(Loss) on Sale of Assets and Miscellaneous Income

# Where does your money come from?

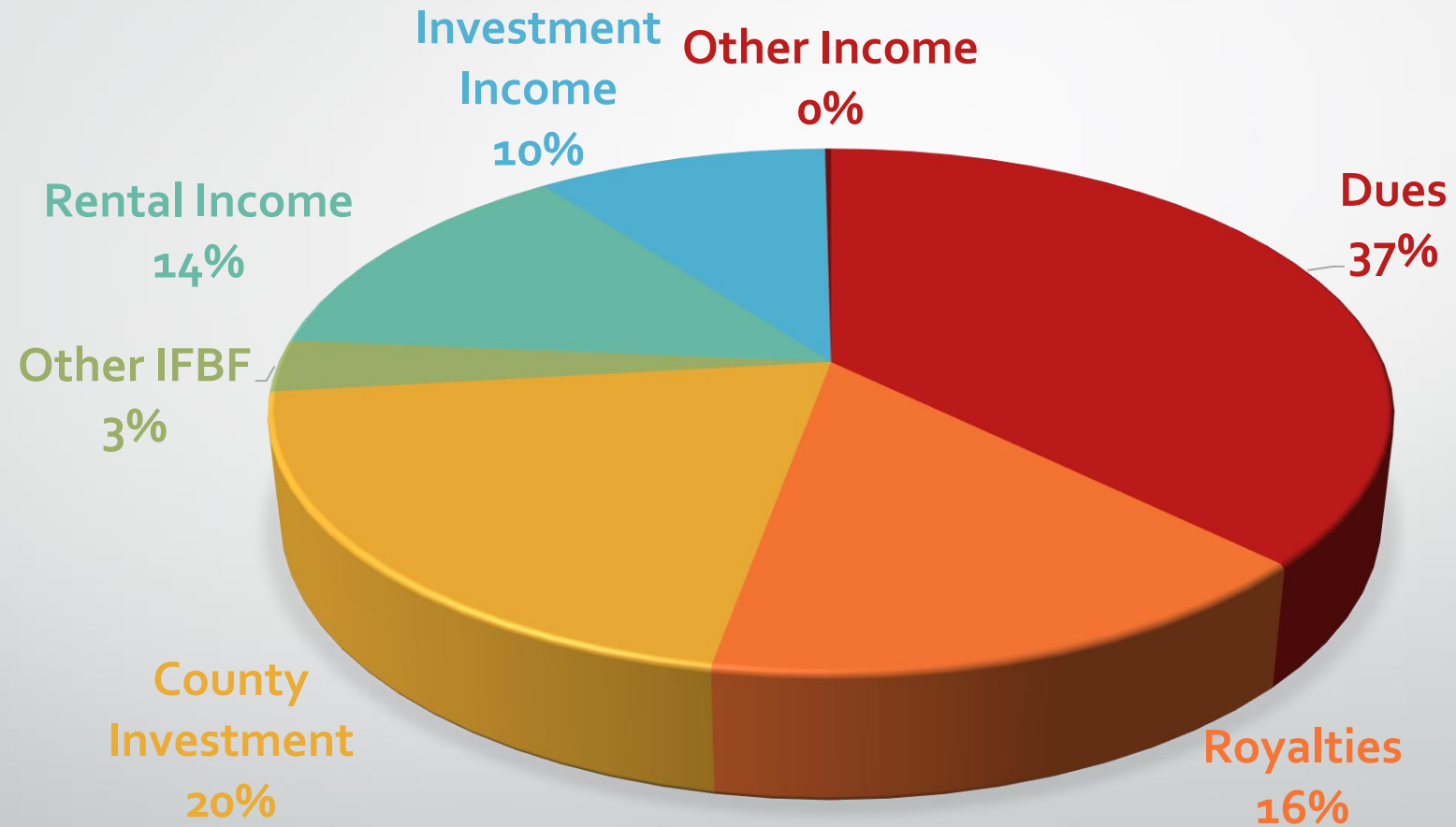
## Category 2: 788 – 1,254 members



- Other IFBF consists of SHARE Funds, Membership Acquisition and Membership Incentive Trip
- Other Income consists of Gain(Loss) on Sale of Assets and Miscellaneous Income

# Where does your money come from?

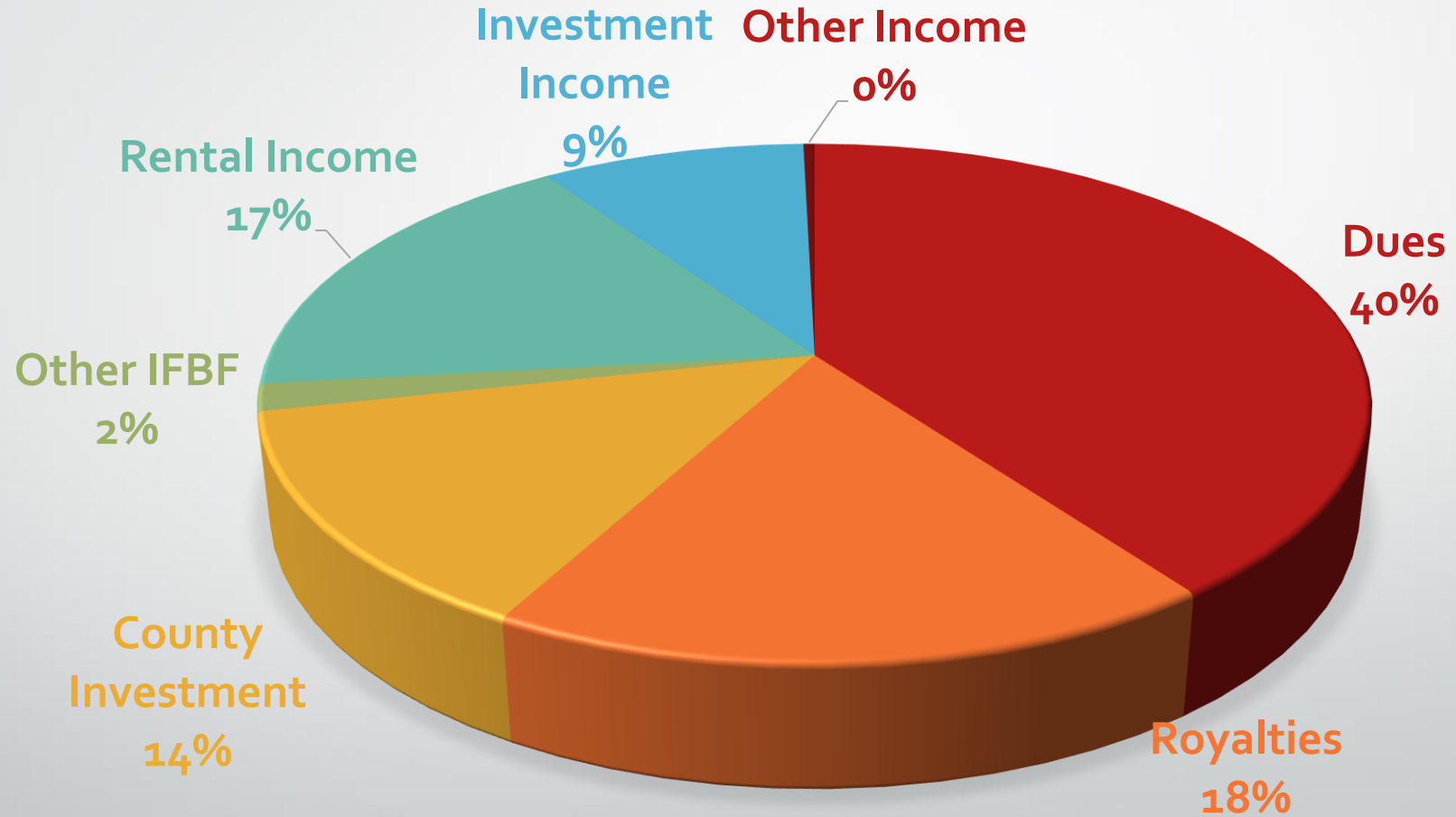
## Category 3: 1,255 – 1,768 members



- Other IFBF consists of SHARE Funds, Membership Acquisition and Membership Incentive Trip
- Other Income consists of Gain(Loss) on Sale of Assets and Miscellaneous Income

# Where does your money come from?

## Category 4: 1,769+ members



- Other IFBF consists of SHARE Funds, Membership Acquisition and Membership Incentive Trip
- Other Income consists of Gain(Loss) on Sale of Assets and Miscellaneous Income

# What percent of your budget comes from dues?

County Size	Average	Range
1 – 787 members	31%	24-40%
788 – 1,254	34%	25 – 44%
1,255 – 1,768	37%	29 – 48%
1,769+	40%	30 – 53%
Statewide	37%	24 – 53%

# What percent of your budget comes from insurance royalties?

County Size	Average	Range
1 – 787 members	12%	8% - 18%
788 – 1,254	14%	8% - 26%
1,255 – 1,768	16%	12% - 20%
1,769+	18%	11% - 23%
Statewide	16%	8% - 26%