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**Amanda Van Steenwyk**

**Farm Business Development Manager**



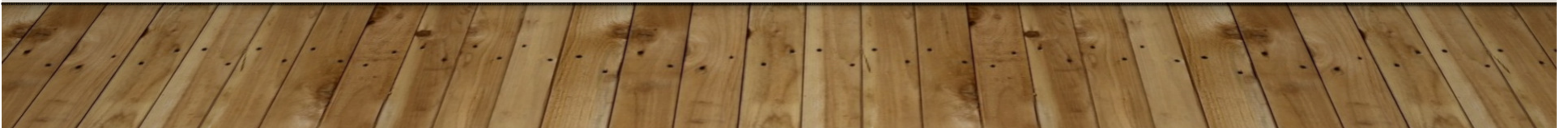
**The Iowa Farm Bureau is dedicated  
to helping farm families prosper  
and improve their quality of life.**

# **Why is this an important issue?**

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**56% of Iowa's land owners are  
65+ years old**

**Source: Iowa Farmland Ownership and Tenure, 2012 (Iowa State University)**





**89% no farm  
succession  
plan**

**60% outdated  
estate plan**

**Source: University of Minnesota**

# Topics of Discussion

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- Barriers to Getting Started
- Why Start Early?
- Family Meetings
- Generational Differences
- Wills vs Trust
- Irrevocable Trust
- Building Advisory Team



# Take Root Format

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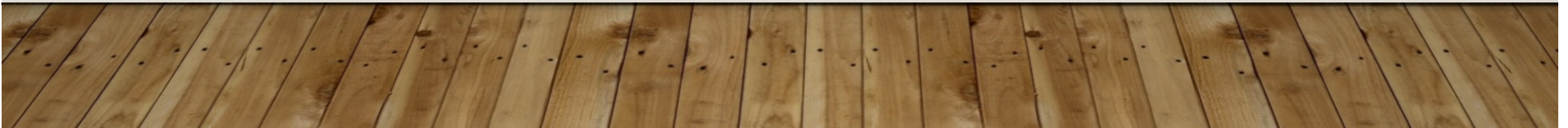
- **Workshop 1**
  - **Business of Being of Family**
  - **Estate Planning**
  - **Ag Transitions**
- **Workshop 2**
  - **Building Your Advisory Team**
  - **Q & A: Panel of Professionals**

# 2017 Winter Schedule

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- **Ottumwa: January 17<sup>th</sup> and 31<sup>st</sup>**
  - **Bridgeview Center, 6-9pm**
- **Newton: February 2<sup>nd</sup> and 16<sup>th</sup>**
  - **DMAACC Campus, 6-9pm**
- **Ventura: February 28<sup>th</sup> and March 14<sup>th</sup>**
  - **Ventura Community Center, 6-9pm**

**Meal Provided**



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**<http://programs.iowafarmbureau.com/takeroot/>**