

Young Farmer Contacts

Melissa Brooks

Leadership Programs
Coordinator
(515) 225-5425
mbrooks@ifbf.org

Mary Foley

Leadership Training
Manager
(515) 225-5463
mfoley@ifbf.org

Tim Niess

Field Service Manager,
Western Iowa
(515) 250-2269
tniess@ifbf.org

Ron Wood

Field Service Manager,
Eastern Iowa
(515) 240-1181
rwood@ifbf.org

Jenelle Rosine

Administrative Assistant
(515) 225-5512
jrosine@ifbf.org



YOUNG FARMERS

Creating a plan for the future of your farm business

Successfully transferring a family business doesn't just happen. It takes communication and careful planning. It's not too early to begin a dialog to determine your future access to the farm business. Whether your family has created a plan for succession or if you need to communicate the need for a plan, the Iowa Farm Bureau has tools that can assist you through the process.

Website Survey

To evaluate your farm business transition plan, or to help you develop a plan, log onto a survey located on the Iowa Farm Bureau website: www.iowafarmbureau.com/special/businesstransition.

On the site, you will find a brief survey that will help you determine where your business succession plan currently stands. The survey consists of questions regarding your preparedness and depth of your planning. The survey focuses on the following: business succession, estate planning and retirement strategy. Once completed, the survey will quickly process the information and you will be left with a better understanding of how prepared, *or unprepared*, you are when dealing with business succession.

Even if your operation does not have a transition plan, the survey questions may help prepare you with important questions to ask. It not only requires teamwork between you, your family and employees, but also between you and your financial, tax and legal representatives.

Business Succession Meetings Planned

Also on the website, you will find more information about "business succession" meeting locations and speakers.

Four meetings will be held in 2008:

Tuesday, Jan. 29

Iowa Wesleyan College in Mount Pleasant

Thursday, Jan. 31

Berndes Center in Monticello

Thursday, Feb. 7

Hartley Community Center in Hartley

Thursday, March 13

Knights of Columbus Hall in Algona

All meetings begin at 10 a.m., and conclude by 3 p.m. Lunch is included, and there is no cost to attend.

This year's speakers will consist of Lindsey Larson and Jim McCarthy, both of Farm Bureau Financial Services. Jim helps members develop financial strategies related to wealth management, estate preservation, and retirement funding and distribution. Additionally, Don Doudna of the Family Business Resource Center and Johnne Syverson of Syverson Stregre and Company will present information about working with your family and legacy planning.

If you are interested in attending a meeting, you can make reservations through your county Farm Bureau office or call 866-598-3693.

Don't miss your chance to discuss ag issues

The Discussion Meet contest is designed to simulate a committee meeting where discussion and active participation are expected from each participant. It helps build discussion skills, develop a keen understanding of important ag issues and explore how groups can pool knowledge to reach a consensus to solve problems. Although public speaking skills are useful, this event rewards logical thinking and diplomacy as much as eloquence and persuasion.

The format for the Discussion Meet is as follows:

- Each contestant will make a 30 second opening statement, in voluntary order.
- Open discussion for 25 minutes.
- After one minute of silence, participants will make a 60-second closing statements.

Each participant is judged individually on cooperative attitude, problem solving and implementation, delivery, analysis of topic or problem, opening statement and closing statement. See page 3 for a sample Discussion Meet score sheet.

Preliminary Rounds: February 2

During the Young Farmer Conference, you will have a chance to participate in the Discussion Meet! After two preliminary rounds, the top four finalists will be determined. They will advance to the final round during the Iowa Farm Bureau Annual Meeting in December.

Win Great Prizes

State Preliminary Rounds: The 4 finalists will receive a \$50 Hy-Vee gift card. At the IFBF Annual Meeting, GROWMARK will provide a \$50 FAST STOP gift card to the final four.

State Final Round: First place: Use of an AGCO tractor, \$500 check from GM, expense paid trip to 2009 AFBF Annual Convention in San Antonio, Texas

Second place: \$1000 Grainger gift certificate, \$500 FAST STOP gift card (*provided by GROWMARK*)

Third place: GPS unit from Farm Bureau Financial Services, \$150 check from the Iowa Farm Bureau

Fourth Place: \$250 FAST STOP gift card (*provided by GROWMARK*), \$200 check from the IFBF

It's not too late to participate!

Although the conference registration deadline has passed, you can attend on Saturday to participate in the preliminary rounds of the Discussion Meet. The first round will begin at 1:15 p.m. and the second round at 3:30 p.m. at the Holiday Inn Northwest in Des Moines.

For complete Discussion Meet rules, contact Melissa Brooks at 515-225-5425; mbrooks@ifbf.org.



Right: 2007 IFBF Discussion Meet winner Randy Dreher, from Adair County

2008 Discussion Meet Topics

How can the aging infrastructure of the United States support the transportation of agricultural commodities in the future?

- Cost
- Regulation
- Safety
- Modes of transportation
- Competition with non-agricultural commodities

How do land grant universities remain on the forefront of an ever-changing agricultural environment?

- Research
- Extension
- Taxpayer fiscal responsibilities
- Timeliness of information
- FB relationship

How do we correct the misconceptions of Farm Bureau?

- Grassroots
- Federation
- Political action
- Leadership development

After YF&R, how can Farm Bureau utilize the leaders it has developed?

- County/state/national programs
- Integration of all levels
- New program ideas
- Continued professional development

DISCUSSION MEET SCORE SHEET

Participants' Name <i>(Left of Moderator)</i>	Participants' Name <i>(Right of Moderator)</i>
(1) COOPERATIVE ATTITUDE: (15 points) Listening, asking pertinent questions, airing all points of view, securing major agreement, minimizing major differences, courtesy to other participants.	
(2) PROBLEM SOLVING AND IMPLEMENTATION: (10 points) Ability and judgment in seeking answers and solutions, planning and organizational understanding including Farm Bureau in implementing action programs.	
(3) DELIVERY: (10 points) Voice quality, loudness, clear enunciation, communicativeness, desirable sentence structure and interesting choice of words.	
(4) ANALYSIS OF TOPIC OR PROBLEM: (10 points) Does contestant attempt to identify problem causes and remain on topic? Knowledge, extent and accuracy of facts.	
(5) OPENING STATEMENT: (10 points) Definition of problem, importance, causes, effects, relevancy of problem.	
(6) CLOSING STATEMENT: (10 points) Ability to summarize discussion and formulate direction for the future.	
(7) JUDGES' DECISION (5 points) Participant can earn up to 5 points based on their overall performance.	
← TOTAL	Total Score for Each Contestant Is to Be Tabulated by Judge. Any tie scores are to be broken by Judge. TOTAL →
← TOTAL	Rank contestants: highest score - 1, second highest - 2, etc. TOTAL →



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IOWA FARM BUREAU

YOUNG FARMER ADVISORY COMMITTEE

District 1

(Howard, Winneshiek, Allamakee, Chickasaw, Fayette, Clayton, Bremer, Black Hawk, Buchanan, Delaware and Dubuque Counties)

Adam & Brooke Drewelow
2950 Mission Avenue
Fredericksburg, IA 50630
Phone: (319) 275-4343
Email: drewelow2083@hotmail.com
Term: 2007-2010

District 2

(Kossuth, Winnebago, Worth, Mitchell, Floyd, Cerro Gordo, Hancock, Humboldt, Wright, Franklin and Butler Counties)

Doug & Kim Adams
1582 250th Street
Humboldt, IA 50548-8711
Phone: (515) 332-4165
Email: doug.adams@ia.usda.gov
Term: 2006-2009

District 3

(Lyon, Osceola, Dickinson, Emmet, Palo Alto, Clay, O'Brien, Sioux, Plymouth, Cherokee, Buena Vista and Pocahontas Counties)

Chad & Jody VanRegenmorter
2127—240th Street
Inwood, IA 51240
Phone: (712) 753-2241
Email: jcvanregenmorter@hotmail.com
Term: 2007-2010

District 4

(Woodbury, Ida, Sac, Calhoun, Monona, Crawford, Carroll, Guthrie, Audubon, Shelby and Harrison Counties)

Greg & Krista Jochum
1629 270th Street
Salix, IA 51052-8024
Phone: (712) 946-6169
Email: gjjochum@hotmail.com
Term: 2006-2009

District 5

(Webster, Hamilton, Hardin, Grundy, Marshall, Story, Boone, Greene, Dallas, Polk and Jasper Counties)

Randy Kreager
30501 Meadow Rd.
Adel, IA 50003
Phone: (515) 210-9682
Email: kreagerrandy@aol.com
Term: 2005-2008

District 6

(Tama, Benton, Linn, Jones, Jackson, Clinton, Scott, Cedar, Johnson, Iowa and Poweshiek Counties)

Steve & Amy Swenka
2671 Half Moon Ave. NW
Tiffin, IA 52340-9200
Phone: (319) 626-2713
Email: dgangus@aol.com
Term: 2006-2009

AFBF Young Farmer Committee

Mike & Sarah Ver Steeg
1817—250th Street
Inwood, IA 51240
Phone: (712) 753-4373
Email: prestige@alliancecom.net

District 7

(Muscatine, Louisa, Washington, Keokuk, Wapello, Jefferson, Henry, Des Moines, Lee, Van Buren and Davis Counties)

Nathan & Rachel Fishback
2108 Highway 1
Washington, IA 52353-9266
Phone: (319) 653-5541
Email: nrfishback@hotmail.com
Term: 2005-2008

District 8

(Madison, Warren, Marion, Mahaska, Monroe, Lucas, Clarke, Decatur, Wayne and Appanoose Counties)

Mark & Stacy Boender
1634—235th Street
Oskaloosa, IA 52577
Phone: (641) 672-8805
Email: stacyboender@yahoo.com
Term: 2007-2010

District 9

(W. Pott., E. Pott., Cass, Adair, Union, Adams, Montgomery, Mills, Fremont, Page, Taylor and Ringgold Counties)

Justin & Jennifer Dammann
2156 140th Street
Essex, IA 51638-4520
Phone: (712) 379-3541
Email: jjdammann@yahoo.com
Term: 2005-2008

Districts 5, 7 and 9 will retire in July. If you are interested in learning more about the Young Farmer Advisory, contact Ron Wood or Tim Niess.